CIOReview

The Navigator for Enterprise Solutions

20 Most Promising Enterprise Architecture Technology Providers - 2018

The Enterprise Architecture (EA) landscape has begun to gain considerable attention over the past few years. While it significantly contributes to enabling organization satisfy the needs of ever growing and fast-changing customer requirements and achieve business goals, it influences every activity of the enterprise chain from business processes to IT support.

Enterprise architects are now focusing on customer-centric, design-driven architecture, which builds on the traditional outcome-driven models, giving EA and technology leaders the information that they need to build digital business models which support the consumer needs. With businesses identifying unique data points to realize their vast potential, two crucial factors—security and the need for regulatory compliance—will govern their actions.

Cloud technologies continue to influence EA decision making. The increase in the public cloud computing adoption within the enterprise space is fastening the market for global public cloud services to reach 236 billion dollars by 2020. Breaking down the traditional IT silos, combining development and operations—DevOps—is believed to be another one of the best ways IT organizations can ensure greater efficiency.

In this scenario, to help CIOs find the right EA technology provider, a distinguished panel comprising CEOs, CIOs, analysts and the CIOReview editorial board has selected the leading technology companies in this arena. In our selection, we looked at the vendor's capability to fulfill the burning need for cost-effective and flexible solutions that add value to the complex EA landscape.

We present to you CIOReview's 20 Most Promising Enterprise Architecture Technology Providers - 2018.

Sima Solutions

recognized by CIOReview *magazine as*

20 MOST PROMISING
ENTERPRISE
ARCHITECTURE
TECHNOLOGY PROVIDERS · 2018

An annual listing of 20 companies that are at the forefront of providing enterprise architecture solutions and impacting the marketplace

Company:
Sima Solutions

Description:
Provider of software and services for IBM WebSphere, Lotus and service-oriented architectures (SOAs)

Key Person:
Jim Pollitt,
President

Website:
simasolutionscorp.com

Sima Solutions
Trusted Partners for Cloud Journey

Back in the day when IBM WebSphere was in its infancy, Jim Pollitt—an ace in the technology industry with over 19 years of experience—came up with a consulting and service venture of own for assisting organizations in utilizing the robustness of IBM technologies specifically in the Business Process Management and SOA (Service Oriented Architecture) space. His venture, Sima Solutions set sail providing cloud consulting services in partnership with IBM. Fast forward to today, fostering collaboration with IBM for over 20 years now, Sima helps its customers by providing technical assistance and consultancy services to complete enterprise-class IT projects seamlessly on time and within the budget. In doing so, the company architects robust tools and environment to facilitate organizations' migration to the cloud with upfront development, testing and QA services as well as managed services. The company focuses on providing business process management, service-oriented architectures, product migration services, business-driven IT solutions, and consulting services for organizations leveraging the potential of IBM products.

> **We are experts in the implementation of IBM solutions – a Premier Services Business Partner, and one of only three companies in North America to be selected as a retained business partner to participate in IBM's Software Services for WebSphere programs**

From performance tuning to workforce augmentation and product migration, Sima's expert team does it all. "We have the experience and expertise in IBM cloud solutions, and we can do it faster and better," says Pollitt. Sima adopts a unique strategy for assisting the clients in understanding their business initiatives and required project timeline. The team then analyzes and gathers the organization's particular technology requirements for planning their IT project as well as the budget and recommend the best product to meet their needs. Once the project plan is approved, the team proceeds to the required solution's installation process. A primary aim of the company is to assist their client to understand the unique value proposition and benefits of the cloud technology and help them jumpstart their journey to the cloud.

Business process management (BPM) being one of the main focus of the company, the team delivers a full suite of services for organizations that are seeking to implement a comprehensive BPM infrastructure with IBM middleware as the foundation. Harnessing years of experience, the company has designed a unique suite of services for each phase of the development life-cycle of a BPM project. "We are experts in the implementation

Jim Pollitt

of IBM solutions–a Premier Services Business Partner, and one of the only three original companies globally in North America to be selected as a retained business partner to participate in IBM Software Services for WebSphere programs," extols Pollitt.

With Pollitt at the helm, Sima has been highly successful in its journey of helping businesses of all sizes integrate multiple platforms, applications, and legacy infrastructure every day. In an instance, the company assisted a large bank in increasing their efficiency by leveraging BPM products. The bank wanted to move to IBM BPM solutions and set up a new environment with enhanced capabilities. The client was also struggling with challenges including restricted access to various databases and real-time data update. With Sima, the organization was able to consolidate its database and provide easy access seamlessly. Moreover, with real-time data update, the mortgage data was readily available, thus making it easy for the bank to update its customers about the status of an application.

"IBM has been relying on us for nearly 20 years for offering their specialized technologies to a wide array of organizations," says Pollitt. Over the years, the company has made a sterling reputation within the consulting space by delivering success for every customer. In the long run, Sima will focus on enhancing its capabilities as well as augmenting its expertise in the IBM cloud space. CR